

# Pharma-Data 2010 Compact

**BPI**

## The Pharmaceutical Industry in Germany

Pharmaceutical companies:	877 (as per trade registries)
Biotechnology companies:	387
Manufacturing:	26.5 billion Euro (- 2.4 % compared to 2008)
Pharmaceutical exports:	47.4 billion Euro (- 0.4 % compared to 2008)
Main importers:	
Belgium:	10.9 billion Euro
USA:	5.9 billion Euro
Netherlands:	4.4 billion Euro
Switzerland:	2.9 billion Euro
Employees:	108,230*
R&D expenditures:	4.6 billion Euro

## The Global Pharmaceutical Market

Total market:	806.6 bill. US\$ (+3.6 % compared to 2008)
North America:	319.5 bill. US\$ (+5.1 % compared to 2008)
EU:	236.7 bill. US\$ (-4.0 % compared to 2008)
Asia, Africa, Australasia**:	201.8 bill. US\$ (+12.6 % compared to 2008)
Japan:	89.9 bill. US\$ (+16.8 % compared to 2008)
Latin America:	48.7 bill. US\$ (+0.6 % compared to 2008)

## Pharmaceuticals in the German Health Care System

Total SHI expenditures:	170.8 bill. Euro (+6.2 % compared to 2008)
SHI expenditures for pharmaceuticals:	30.7 bill. Euro (+5.1 % compared to 2008)
% of pharmaceuticals of total expenditures:	17.98 %

\* New statistic implemented by the Federal Statistical Office. No comparison to previous year available.

\*\* The region „Asia, Africa and Australasia“ contains the data for submarket “Japan”.

## The German Pharmacy Market

Total turnover in the pharmacy market

(based on manufacturer price):	24.7 billion Euro
	(+3.7 % compared to 2008)
Prescription-only drugs:	19.4 billion Euro (+4.3 %)
Pharmacy-only drugs:	2.9 billion Euro (-1.4 %)

## Top 10 leading indications (ATC-3) in the SHI market 2009 according to turnover

Indication areas (ATC-3)	In million Euros	% to previous year	%-share of total volume	%-share of total turnover
Total	30,864.5	4.53	100.00	100.00
A10C human insulin and analogs	1,173.4	1.03	1.76	3.80
N05A antipsychotics	1,080.6	16.68	1.72	3.50
A02B ulcer treatments	1,047.3	- 8.48	3.97	3.39
J07A vaccines, monovalent	913.2	- 17.65	0.55	2.96
L04B Anti-TNF preparations	909.3	23.87	0.04	2.95
N02A analgesics, narcotics	882.7	10.72	0.88	2.86
T02D diabetes tests	855.6	7.84	3.28	2.77
L04X other immune suppressants	817.7	17.19	0.25	2.65
L03B interferons	766.4	10.32	0.05	2.48
N06A antidepressants / mood stabilizers	758.4	- 1.51	2.68	2.46

Source: Illustration of the BPI based on data of Insight Health 2010.

## Pharmaceutical Drug Prices

Development of drug prices in SHI system: +0.3 % (compared to 2008)

## Number of Pharmaceutical Drugs

“ROTE LISTE<sup>®</sup>“ 2010 includes: 8,500 preparation listings

The numbers summarized here are in reference to the year 2009, unless otherwise specified. Sources for the data and more in-depth information can be found in the “Pharma-Data 2010” booklet.