

Pharma-Data 2011 Compact

BPI German Pharmaceutical
Industry Association

The Pharmaceutical Industry in Germany

Pharmaceutical companies:	903 (as per trade registries)
Biotechnology companies:	400
Manufacturing:	26.9 billion Euro (+ 1.6 % compared to 2009)
Pharmaceutical exports:	51.1 billion Euro (+ 8.0 % compared to 2009)
Main importers:	
Belgium:	10.5 billion Euro
Netherlands:	6.6 billion Euro
USA:	5.0 billion Euro
Switzerland:	2.8 billion Euro
Employees:	103,208*
R&D expenditures:	5.5 billion Euro

The Global Pharmaceutical Market**

Total market:	633.9 bill. Euro (+5.7 % compared to 2009)
North America:	244.6 bill. Euro (+4.0 % compared to 2009)
EU:	173.6 bill. Euro (-0.3 % compared to 2009)
Asia, Africa, Australasia***:	172.2 bill. Euro (+15.9 % compared to 2009)
Japan:	70.9 bill. Euro (+7.2 % compared to 2009)
Latin America:	43.5 bill. Euro (+21.4 % compared to 2009)

Pharmaceuticals in the German Health Care System

Total SHI expenditures:	174.5 bill. Euro (+2.2 % compared to 2009)
SHI expenditures for pharmaceuticals:	30.2 bill. Euro (-1.7 % compared to 2009)
% of pharmaceuticals of total expenditures:	17.3 %

* New statistic implemented by the Federal Statistical Office in 2010.
No comparison to previous years available.

** The Euro values are based on a recalculation of the market data of the base values in US Dollars (Exchange rate: US Dollars in Euro = 1: 0.736).

*** The region "Asia, Africa, Australasia" includes the values for Japan.

The German Pharmacy Market

Total turnover in the pharmacy market

(based on manufacturer price):	25.6 billion Euro
	(+3.8 % compared to 2009)
Prescription-only drugs:	20.4 billion Euro (+5.0 %)
Pharmacy-only drugs:	2.8 billion Euro (-3.3 %)

Top 10 leading indications (ATC-3) in the SHI market 2010 according to turnover

Indication areas (ATC-3)	In million Euros	% to previous year	%-share of total volume	%-share of total turnover
Total	31,923.0	3.38	100.00	100.00
A10C human insulin and analogs	1,193.7	1.72	1.77	3.74
N05A antipsychotics	1,149.3	6.74	1.76	3.60
L04B Anti-TNF preparations	1,097.7	20.73	0.04	3.44
N02A analgesics, narcotics	925.0	4.80	0.92	2.90
A02B ulcer treatments	917.8	- 12.37	4.12	2.88
T02D diabetes tests	896.8	4.79	3.46	2.81
N03A antiepileptics	819.2	9.30	1.36	2.57
N06A antidepressants / mood stabilizers	812.7	7.17	2.86	2.55
L03B interferons	795.2	3.76	0.05	2.49
C09D angiotensin-II antagonists, combinations	782.8	8.50	1.14	2.45

Source: Illustration of the BPI based on data of Insight Health 2011.

Pharmaceutical Drug Prices

Development of drug prices in SHI system: -2.0 % (compared to 2009)

Number of Pharmaceutical Drugs

“ROTE LISTE[®]“ 2011 includes: 8,280 preparation listings

The numbers summarized here are in reference to the year 2010, unless otherwise specified. Sources for the data and more in-depth information can be found in the “Pharma-Data 2011” booklet.



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