

## Pharma-Data 2012 Compact

### The Pharmaceutical Industry in Germany

Pharmaceutical companies:	899 (as per trade registries)
Biotechnology companies:	397
Manufacturing:	26.9 billion Euro (+ 0.2 % compared to 2010)
Pharmaceutical exports:	50.4 billion Euro (- 1.4 % compared to 2010)
Main importers:	
Belgium:	7.5 billion Euro
Netherlands:	6.7 billion Euro
USA:	5.7 billion Euro
Switzerland:	3.2 billion Euro
Employees:	105,435*
Planned internal R&D-expenditures in 2011:	3.9 billion Euro (+ 5.1 % compared to 2010)

### The Global Pharmaceutical Market\*\*

Total market:	684.2 billion Euro (+ 8.4 % compared to 2010)
North America:	247.4 billion Euro (+ 3.3 % compared to 2010)
EU:	189.3 billion Euro (+ 6.5 % compared to 2010)
Asia, Africa, Australasia***:	198.6 billion Euro (+ 16.5 % compared to 2010)
Japan:	80.1 billion Euro (+ 15.9 % compared to 2010)
Latin America:	48.8 billion Euro (+ 11.7 % compared to 2010)

### Pharmaceuticals in the German Health Care System

Total SHI expenditures:	179.6 billion Euro (+ 2.1 % compared to 2010)
SHI expenditures for pharmaceuticals:	28.9 billion Euro (- 3.8 % compared to 2010)
% of pharmaceuticals of total expenditures:	16.1 %

\* New statistic implemented by the Federal Statistical Office in 2010.

No comparison to previous years available.

\*\* The Euro values are based on a recalculation of the market data of the base values in US Dollars (Exchange rate: US Dollars in Euro = 0,718).

\*\*\* The region "Asia, Africa, Australasia" includes the values for Japan.

## The German Pharmacy Market

Total turnover in the pharmacy market

(based on manufacturer price):	26.2 billion Euro
	(+ 2.1 % compared to 2010)
Prescription-only drugs:	20.8 billion Euro (+ 1.7 %)
Pharmacy-only drugs:	2.9 billion Euro (+ 2.8 %)

## Top 10 leading indications (ATC-3) in the SHI market 2011 according to turnover

Indication areas (ATC-3)	In million Euros	% to previous year	% share of total volume	% share of total turnover
Total	32,146.6	0.70	100.00	100.00
L04B Anti-TNF preparations	1,244.9	13.40	3.87	0.05
A10C human insulin and analogs	1,216.0	1.87	3.78	1.75
N05A antipsychotics	1,187.9	3.36	3.70	1.78
N02A analgesics, narcotics	951.4	2.85	2.96	0.96
T02D diabetes tests	902.9	0.68	2.81	3.50
N03A antiepileptics	869.0	6.08	2.70	1.39
C09D angiotensin-II antagonists, combinations	819.2	4.65	2.55	1.22
L03B interferons	813.8	2.33	2.53	0.05
L01X other antineoplastic agents	813.1	4.45	2.53	0.08
A02B ulcer treatments	806.3	- 12.15	2.51	4.27

Source: Illustration of the BPI based on data of Insight Health 2012.

## Pharmaceutical Drug Prices

Development of drug prices in SHI system: - 2.2 % (compared to 2010)

## Number of Pharmaceutical Drugs

“ROTE LISTE<sup>®</sup>“ 2011 includes: 7,428 preparation listings

The numbers summarized here are in reference to the year 2011, unless otherwise specified. Sources for the data and more in-depth information can be found in the “Pharma-Data 2012” booklet.



Friedrichstraße 148

10117 Berlin

Tel.: +49 30 2 79 09 - 0

Fax: +49 30 2 79 09 - 3 61

E-Mail: [info@bpi.de](mailto:info@bpi.de)

Internet: [www.bpi.de](http://www.bpi.de)