

Pharma-Data 2013 Compact

The Pharmaceutical Industry in Germany

Pharmaceutical companies:	854 (as per trade registries)
Biotechnology companies:	565
Manufacturing:	27.7 billion Euro (+2.8 % compared to 2011)
Pharmaceutical exports:	54.2 billion Euro (+7.5 % compared to 2011)
Main importers:	
USA:	8.2 billion Euro
Netherlands:	6.5 billion Euro
Belgium:	4.5 billion Euro
France:	3.6 billion Euro
Employees:	110,006*
R&D expenditures as percentage of turnover in 2011:	14.0 % (Ranked No. 1 in Germany)

The Global Pharmaceutical Market**

Total market:	736.2 billion Euro (-0.3 % compared to 2011)
North America:	267.1 billion Euro (-1.4 % compared to 2011)
EU:	186.4 billion Euro (-6.5 % compared to 2011)
Japan:	85.8 billion Euro (+0.4 % compared to 2011)
Asia, Africa, Australasia***:	226.8 billion Euro (+5.9 % compared to 2011)
Latin America:	55.9 billion Euro (+3.0 % compared to 2011)

Data presented by BPI based on data of IMS World Review 2013.

Pharmaceuticals in the German Statutory Health Insurance System

Total SHI expenditures:	184.3 billion Euro (+2.6 % compared to 2011)
SHI expenditures for pharmaceuticals:	29.2 billion Euro (+0.8 % compared to 2011)
% of pharmaceuticals of total expenditures:	15.8 %

* New statistic implemented by the Federal Statistical Office in 2010.
No comparison to previous years available.

** The Euro values are based on a recalculation of the market data of the base values in US Dollars (Exchange rate: US Dollars in Euro = 1.306 : 1).

*** The region "Asia, Africa, Australasia" includes the values for Japan.

The German Pharmacy Market

Total turnover in the pharmacy market

(based on manufacturer price):	26.8 billion Euro
	(+2.2 % compared to 2011)
Prescription-only drugs:	21.3 billion Euro (+2.4 %)
Pharmacy-only drugs:	2.9 billion Euro (+0.04%)

Top 10 leading indications (ATC-3) in the SHI market 2012 according to turnover

Indication areas (ATC-3)	In million Euro	% to previous year	% share of total volume	% share of total turnover
Total	32,422.1	0.86	100.00	100.00
L04B Anti-TNF preparations	1,413.2	13.52	4.36	0.05
A10C Human insulin and analogs	1,246.5	2.51	3.84	1.78
N02A Analgesics, narcotics	1,015.1	2.73	3.13	1.22
N05A Antipsychotics	971.5	- 18.22	3.00	1.79
L01X Other antineoplastic agents	905.8	11.40	2.79	0.07
T02D Diabetes tests	881.7	- 2.35	2.72	3.52
L04X Other immunosuppressants	868.3	16.68	2.68	0.26
L03B Interferons	843.3	3.62	2.60	0.05
N03A Antiepileptics	840.5	- 3.28	2.59	1.44
A02B Ulcer treatments	814.2	0.99	2.51	4.49

Source: Illustration of the BPI based on data of Insight Health 2013.

Pharmaceutical Drug Prices

Development of drug prices in SHI system: - 1,3 % (gegenüber 2011)

Unless otherwise specified, the data presented here refer to the year 2012. Sources and more in-depth information are found in the publication "Pharm-Data 2013".



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