

Pharma-Data 2014 Compact

The Pharmaceutical Industry in Germany

Pharmaceutical companies:	817 (as per trade registries)
Biotechnology companies:	570
Manufacturing:	29.0 billion Euros (+4.8 % compared to 2012)
Pharmaceutical exports:	57.1 billion Euros (+5.4 % compared to 2012)
Main importers:	
USA:	8.5 billion Euros
Netherlands:	6.5 billion Euros
Great Britain :	5.1 billion Euros
Switzerland:	3.7 billion Euros
Employees:	110,036*
R&D expenditures as percentage of turnover in 2012:	13.2 % (Ranked No. 1 in Germany)

The Global Pharmaceutical Market**

Total market:	720.0 billion Euros (+2.4 % compared to 2012)
North America:	265.3 billion Euros (+3.2 % compared to 2012)
EU:	189.6 billion Euros (+5.6 % compared to 2012)
Japan:	69.1 billion Euros (-16.1 % compared to 2012)
Asia, Africa, Australasia***:	209.4 billion Euros (-1.5 % compared to 2012)
Latin America:	55.7 billion Euros (+3.1 % compared to 2012)

Data presented by BPI based on data of IMS World Review 2014.

Pharmaceuticals in the German Statutory Health Insurance System

Total SHI expenditures:	194.5 billion Euros (+5.5 % compared to 2012)
SHI expenditures for pharmaceuticals:	30.3 billion Euros (+3.8 % compared to 2012)
% of pharmaceuticals of total expenditures:	15.6 %

* New statistic implemented by the Federal Statistical Office in 2010. No comparison to previous years available.

** The Euro values are based on a recalculation of the market data of the base values in US Dollars (Exchange rate: US Dollars in Euro = 1.361 : 1).

*** The region "Asia, Africa, Australasia" includes the values for Japan.

The German Pharmacy Market

Total turnover in the pharmacy market

(based on manufacturer price):	28.2 billion Euros
	(+5.6 % compared to 2012)
Prescription-only drugs:	22.5 billion Euros (+5.9 %)
Pharmacy-only drugs:	3.1 billion Euros (+5.5 %)

Top 10 leading indications (ATC-3) in the SHI market 2013 by turnover

Indication areas (ATC-3)	In million Euros	% to previous year	% share of total volume	% share of total turnover
Total	33,654.4	3.80	100.00	100.00
L04B Anti-TNF preparations	1,604.8	13.56	4.77	0.06
A10C Human insulin and analogs	1,287.3	3.27	3.82	1.76
N02A Analgesics, narcotics	1,018.2	0.31	3.03	1.11
L04X Other immunosuppressants	977.8	15.31	2.91	0.26
L01H Antineoplastic protein kinase inhibitors	955.3	20.26	2.84	0.03
N05A Antipsychotics	876.3	- 9.80	2.60	1.78
L03B Interferons	875.8	3.86	2.60	0.05
N03A Antiepileptics	866.3	3.06	2.57	1.48
J05C Antivirals for the treatment of HIV	853.3	7.90	2.54	0.11
T02D Diabetes tests	842.8	- 4.42	2.50	3.58

Source: Illustration of the BPI based on data of Insight Health 2014.

Pharmaceutical Drug Prices

Development of drug prices in SHI system: + 0.1 % (compared to 2012)

Unless otherwise specified, the data presented here refer to the year 2013. Sources and more in-depth information are found in the publication "Pharma-Data 2014".



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